

# Vermont Cemetery Association Perpetual Care Formula Worksheet

*What value should my perpetual care / endowment care fund be?*

## WORKSHEET

*EXAMPLE:*

A.	Total Annual Budget (include volunteer hours minimum \$25/hr)	\$ _____	\$5,000
B.	# of total graves (sold and unsold inventory)	_____	1000
C.	Budget / # of graves A / B	\$ _____ Annual Cost per Grave	\$5.00
D.	C / % return  (Principal amount for each grave, part of selling price) (3% - 5% return is conservative, should add 2%-4% for growth)	_____ Portion of Lot Price	\$62.50 8% return (\$5.00 / .08)
E.	D multiply by # of graves (Value of Endowment Fund Needed at a minimum)	\$ _____	\$62,500

**Endowment / Perpetual Care Fund** - a cemetery investment fund in which only the annual earnings are used in the financing of a cemetery budget including maintenance, equipment purchase, capital projects and future land acquisition.